

Technical Services Experts to support Financial Sector intervention for Partial Credit Guarantees

Mundi Consulting, an international management consultancy organization, developing activities in the international development cooperation market, is selecting **Technical Services Experts to support Financial Sector intervention for Partial Credit Guarantees**, namely the following positions:

- Position 1 – Financial Services Development Expert/Team Leader;
- Position 2 – Partial Credit Guarantee Specialist;
- Position 3 – Agricultural Credit Disbursement and Performance Evaluation Specialist;
- Position 4 – Innovation and Monitoring Specialist;
- Position 5 – Communications and Training Processes Specialist.

DETAILS:

Deadline: August 10th, 2020

Location: Angola

Organisation: Mundi Consulting

Sector: Financial

Job type: Estimative of a One or Two year Contract in a 24 months consultancy project

Languages: Portuguese (mandatory), English (preferable)

Work experience: At least 10 years

Date posted: July 31st, 2020

Expected starting date: November 2020

JOB DESCRIPTION

The foreseen assignment activities will support Participant Financial Institutions (PFIs), Credit Guarantee Fund (CGF) and Project Implementation Unit (PIU)/Office of Planning, Studies and Statistics (GEPE, in Portuguese) of the Ministry of Agriculture and Fisheries (MINAGRIP) as beneficiaries of the Technical Services. Therefore, activities will be implemented in mostly in Luanda but could include outreach to bank branches in other region.

The present document outline the scope of work, roles and responsibilities for the Consultancy Team Mundi Consulting will prepare to apply to work with the Ministry of Agriculture and Fisheries (MINAGRIP).

OBJECTIVES OF THE CONSULTANCY

The **general objective** of the assignment is the provision of technical services to support the PFIs, CGF, PIU, and GEPE, to support the implementation of the Partial Credit Guarantees subcomponent.

Therefore, to achieve this general objective, the following **two specific objectives** are considered for this assignment:

- To provide high quality technical assistance and training to PFIs, CGF, PIU and GEPE.
- To deliver the technical services according to an agreed schedule of outputs and deliverables that will also be linked to an agreed work plan.

TASKS AND SPECIFIC REQUIREMENTS

Position 1 - Financial Services Development Expert/Team Leader – 24 months

Tasks and responsibilities:

- Responsible for providing overall team leadership, management as coordination;
- Implementation of a results-oriented approach to Technical Services;
- Ensure quality of work and timely delivery of outputs;
- Coordination and consultation with PIU;
- Coordination with public and private sector institutions with special emphasis on CGF;
- Set-up technical assistance and training processes;
- Reporting to PIU.

Qualifications, skills and professional experience:

- A postgraduate qualification in Finance or related field, with strong management skills and experience, with an emphasis in Financial Business Services linked to Agribusiness;
- Minimum of **ten years** professional experience with at least five years working as team leader in African countries and/or Latin American developing countries;
- Team leadership of at least two similar assignments with experience and demonstrated skills in coordinating multidisciplinary teams and developing solutions for the provision of Technical Services;
- A strong understanding of the value chain, holistic approach to the commercial agricultural development under a developing country situation in general;
- Familiarity with Angolan agricultural and business environment in particular;
- Excellent writing and communication skills;
- Familiarity to gender approach and environment and social safeguards approach;
- A working knowledge of the Portuguese and English languages is strongly preferred.

Position 2 – Partial Credit Guarantee Specialist – 20 months

Tasks and responsibilities:

- Responsible for technical support provision to implementation of Partial Credit Guarantee scheme;
- Coordination with public and private sector institutions with special emphasis on CGF;
- Implementation of a results-oriented approach to Technical Services;
- Coordination and consultation with PIU;
- Set-up technical assistance and training processes;
- Reporting to PIU.

Qualifications, skills and professional experience:

- A postgraduate qualification in Financial Services or related field, with strong management skills and experience, with an emphasis in Partial Credit Guarantees linked to Agribusiness;
- Minimum of **five years** professional experience on the implementation of PCG schemes in central or southern African countries and/or Latin American countries;
- Familiarity with Angolan agricultural and business environment in particular;
- Excellent writing and communication skills;
- A working knowledge of the Portuguese and English languages is strongly preferred.

Position 3 – Agricultural Credit Disbursement and Performance Evaluation Specialist
– 20 months.

Tasks and responsibilities:

- Provision of technical assistance to PFI/banks to better understand the agricultural sector so to adapt their services and carry out Credit Disbursement as well as Performance Evaluation;
- Provide technical assistance on how to develop a profitable agricultural portfolio, including achievement of allocated disbursement and recovery targets;
- Provide technical assistance to PFI on how to process loan cases and fulfil security/documentation requirements following the best practices established in the industry;
- Provide technical assistance on how to identify and select eligible potential clients for extending agricultural financing;
- Networking and coordination with value chain stakeholders/actors and other CADP's TSP;
- Provide technical assistance in establishing and manage internal systems for effective and efficient monitoring and reporting;
- Provide technical assistance in coordinating and support of Result Based Management and Monitoring and Evaluation based portfolio necessary for the proper implementation of agricultural loans;
- Provide technical support in establishing and manage internal systems for effective portfolio management and reporting;
- Support set-up technical assistance and training processes;
- Support reporting to PIU.

Qualifications, skills and professional experience:

- A postgraduate qualification in agribusiness, agricultural economics or related area;
- Minimum of **10 years** professional experience in developing countries, with at least three working in central or southern African countries;
- Minimum of 5 years of professional experience on Credit Disbursement as well as Performance Evaluation in southern African countries or similar developing countries;
- Minimum of 2 years of experience on technical assistance and training in central or southern African countries and/or Latin American developing countries;
- A strong track record, with experience and demonstrated skills in design and implementation of Business Plans as well as coordinating and developing solutions for agribusiness development;
- Familiarity with Angolan geophysical characteristics in general and agricultural and business environment in particular;
- Familiarity with Monitoring Systems, GIS systems, and georeferenced databases;
- Excellent writing and communication skills;
- Familiarity to gender approach and environment and social safeguards approach;
- A working knowledge of the Portuguese and English languages is strongly preferred.

Position 4 – Innovation and Monitoring Specialist – 12 months (part-time).

Tasks and responsibilities:

- Overall planning and lead of activities related to support PFI's, towards new technological credit products development and access to finance by the CADP's target beneficiaries;
- Planning and implementation of new technological products that can be used for M&E system and credit provision;
- Ensure quality of work and timely delivery of technical outputs considering the overall Work Plan of the PFIs;
- Provide research, analysis, design testing and strategic evolution of mobile payments and financial services platform and system related to agricultural credit for CADP potential beneficiaries;
- Coordination with all key stakeholders/actors;
- Support reporting to PIU.

Qualifications, skills and professional experience:

- A postgraduate degree on Innovation, Enterprise Development, and/or related field;
- At least **5 years** of experience in innovation projects with a focus on the area of innovation and/or monitoring and evaluation in central or southern African countries and/or Latin American developing countries;
- At least **2 years** of experience on Monitoring and Evaluation at project level in central or southern African countries and/or Latin American developing countries.

Position 5 – Communications and Training Processes Specialist – 12 months (part-time).

Tasks and responsibilities:

- Planning and implementation of activities linked to PFIs training processes and dissemination of information to key stakeholders;
- Coordination and general support of monitoring and evaluation activities;
- Support set-up technical assistance and training processes.

Qualifications, skills and professional experience:

- A postgraduate degree in marketing/communications, or related area; with at least a M.Sc. in Social Development or related field;
- At least **5 years** of experience in designing and facilitating training process among actors linked to the agricultural sector in southern African countries or similar developing countries;
- At least **3 years** of experience in monitoring and evaluation processes.

APPLY TO

Interested candidates should apply by sending the Curriculum Vitae to esana.carvalho@mundiconsulting.net, until **August 10th, 2020**, with the identification of the "Project Financial Sector Partial Credit Guarantee - Position 1, 2, 3, 4, or 5, in the email subject.

Selected candidates will be contacted in the next two weeks.